

Date: 02.05.2026

To, BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai – 400 001. BSE Scrip Code: 543945	To, The National Stock Exchange of India Limited “Exchange Plaza”, Bandra – Kurla Complex, Bandra (EAST), Mumbai – 400 051 NSE SYMBOL: NETWEB
--	---

Sub: STRATEGY PRESENTATION ON THE QUARTERLY AND YEARLY AUDITED FINANCIAL RESULTS

Dear Sir/ Madam,

Please find enclosed herewith the strategy Presentation on the audited financial results for the quarter and the year ended on March 31, 2026

Kindly take the same on record.

Thanking you,

For Netweb Technologies India Limited

Lohit Chhabra
Company Secretary & Compliance Officer

Netweb Technologies India Limited

**Plot No. H-1, Block-H, Pocket No. 9, Faridabad Industrial Town, Sector-57, Faridabad,
Haryana 121004**

Tel. No. : +91-129-2310400

Website : www.netwebindia.com; E-mail : complianceofficer@netwebindia.com

NETWEB TECHNOLOGIES INDIA LTD

India's Leading High-end Computing
Solutions (HCS) Provider

Investor Presentation

May 2026



INNOVATIVE
INTELLIGENT
INDIAN

AGENDA



About Netweb Technologies



Key Investment Highlights



Growth Drivers



ABOUT NETWEB TECHNOLOGIES

India's leading Indian origin, owned and controlled OEM in the space of High-end Computing Solutions (HCS)



Business Tailwinds ▶▶

'Make in India' policy & 'Make AI in India' initiatives of the GOI

Unprecedented global surge in sovereign AI infra demand

Indigenous LLMs fueling AI demand

Increased supercomputing adoption across verticals

Explosion of on-prem cloud infra across large enterprises and high data center demand in India

GOI's ₹103,000 million outlay for the IndiaAI Mission to establish the sovereign AI ecosystem in the country

600+

Supercomputing systems installed

7,000+

Accelerator / GPU based AI systems

60+

Private cloud & HCI installations

03

Supercomputers listed 15 times in the world's top 500 supercomputers

FY26 FINANCIAL METRICS



Revenue from Operation: ₹ 21,835.6 Million
Customers: Govt. (42.8%) vs Non-Govt. (57.2%)



Op EBITDA Margin: 13.0%



PAT Margin: 9.3%

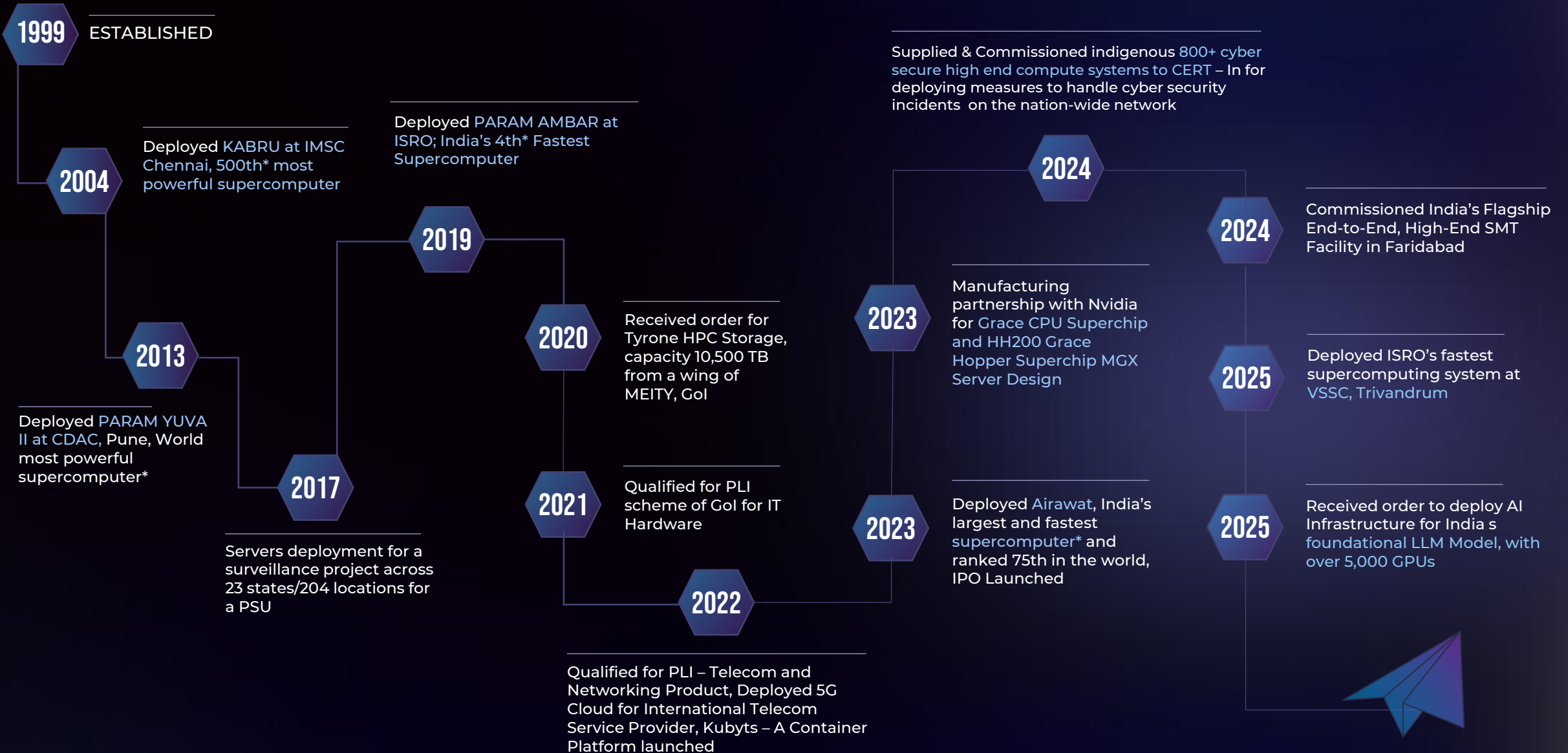


ROCE: 37.5%



ROE: 32.9%

KEY MILESTONES





SNAPSHOT OF OUR HCS OFFERINGS (1/2)

India's leading HCS provider with fully integrated design and manufacturing capabilities

High performance computing (Supercomputing / HPC) systems


- Bespoke, and purpose-built specialized hardware designs and architecture
- Cater to run complex algorithm & applications at scale

 Unique middleware and cluster suite

 Automated Cluster Management


Private cloud and hyperconverged infrastructure (HCI)

- Private cloud and HCI offers hyper-converged capabilities i.e., combining compute, storage, and network' to build:

 Hybrid & Multi Cloud

 HCI


 Unified Cloud tools

 Cloud Native Storage


AI Systems

- AI Systems - Advance and powerful AI systems based on latest Gen GPU architectures design & manufactured in India under OEM partnership with Nvidia & AMD

 ML & DL


 Generative AI

 Confidential GPU Computing

 Built-in AI Utilities


Data Centre servers

- Designed to reduce the complexity of managing critical and heavy workloads.

 High in-built Storage

 Cyber secure architecture


 Wide accelerator support

 Low rack space consumption

High performance storage (HPS/Enterprise Storage) solutions

- Centralized repository for business-critical information that provides data sharing, data protection across multiple computer systems

 Unified Storage

 Parallel File System Storage

 Scalable to Exabytes


 High IOPs Storage

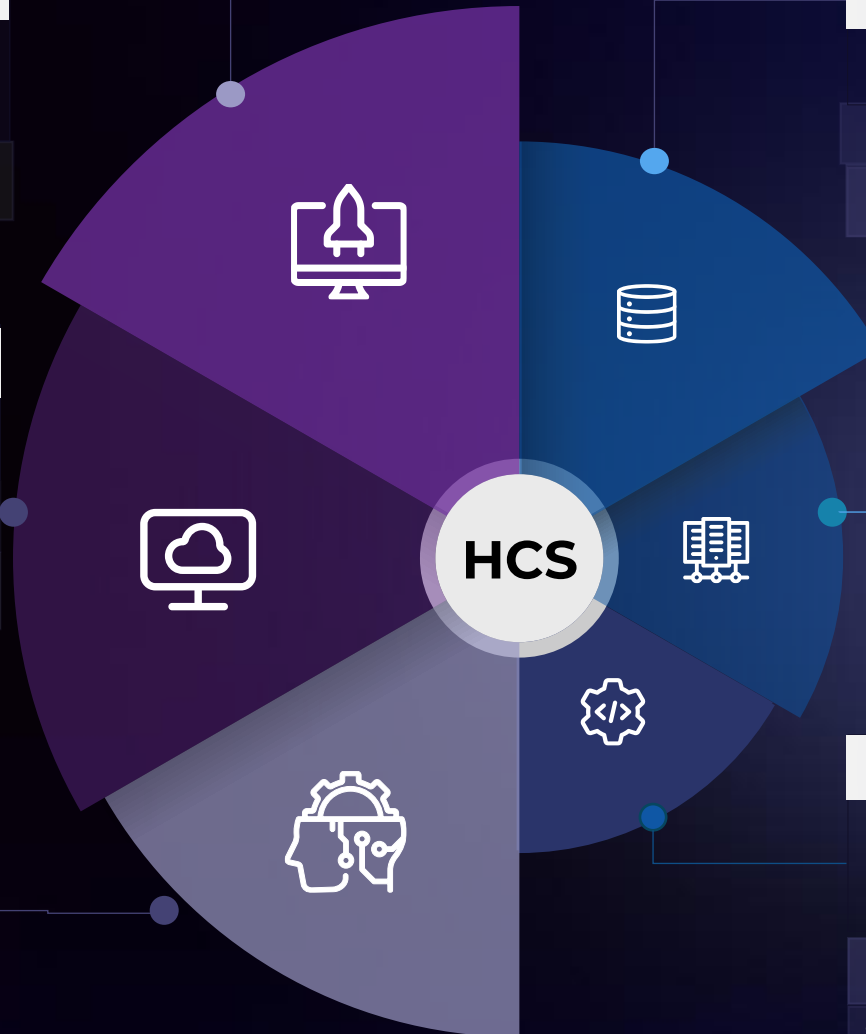
Software and services for HCS offerings

- Cloud Managed Services – These are the partial or complete management and control of a client's cloud platform, including migration, maintenance, and optimization

 Cloud solutions

 Design & Deployment services

 AI, ML & deep learning as a service



SNAPSHOT OF OUR HCS OFFERINGS (2/2)

High-End Computing Solutions (HCS) Offerings Suite



High Performance Computing
(HPC) Systems

 TCM



Make your HPC Cluster
Reliable, Agile, and
Responsive



Private cloud and
hyperconverged infrastructure
(HCI)

 Skylus



Setup a Private Cloud Quickly
and Accelerate your Cloud First
Strategy



AI Systems

 KUBYTS
 Skylus.ai
 FMOcean
Tyrone Spark



Accelerate your AI Enterprise
workloads efficiently with
Tyrone AI Systems



High performance storage
(HPS) solutions

Unified Storage
Tyrone VERTA



 VELOX



Parallel File System
ParallelStor

High performance unified data
storage platforms meant for
object, block, file & PFS
architecture



Data Centre
servers

 CAMARERO



Reimagine your Data Center
strategies for running modern
workload

NETWEB'S DIVERSIFIED APPLICATION INDUSTRY BASE

Catering to the end-to-end needs of customers that enable the company to attract new customers and diversify its customer base

Government & Defense

- Ministry of Defense (India)
- Ministry of Home Affairs (India)
- ERNET India - Education & Research Network
- CDAC - Centre for Development of Advanced Computing
- RAILTEL - रेलटेल
- certin
- Indian Army
- Digital India - Power To Empower
- ISRO - इसरो
- C-DOT - सी-डॉट

Educational Institutes

- भारतीय प्रौद्योगिकी संस्थान हैदराबाद
- International Institute of Information Technology Naya Raipur (IIIT Naya Raipur)
- IISc - Indian Institute of Space Science and Technology
- tifr - tata institute of fundamental research
- Indian Institute of Technology Madras
- IISER KANPUR - Indian Institute of Space Science and Technology
- IISER PUNE

New Age Financial Services

- TOWER RESEARCH CAPITAL
- GRAVITON RESEARCH CAPITAL LLP
- NPCI - National Payments Corporation of India
- Securities Research
- SOCIETE GENERALE

Large Enterprise*

- ZOHO
- Infosys
- neysa
- accenture
- NOKIA
- YOTTA
- tcs - TATA CONSULTANCY SERVICES
- HCL

Note: *Other enterprises includes IT&ITeS, media & entertainment, telecom, cloud services etc.

HIGH PERFORMANCE COMPUTING (HPC)

India's Largest manufacturer of Supercomputing System

Designed, Developed & Deployed some of India's most powerful supercomputing system



AIRAWAT*

PARAM Ambar

PARAM YUVA-II

*India's flagship AI supercomputer, designed and deployed by Netweb

HPC System Overview



Scalable Clusters



Zero-Hassle Deployments



Smart Operations



Tailor made Performance



Customized HPC Solutions for Different Industry



Expertise in hybrid architectures with CPU-GPU integration



India's only HPC OEM which has 3 Supercomputers listed 15 times in the world's top 500 supercomputers

Segmental Revenue Trend (INR Mn)

Revenue Share[^]

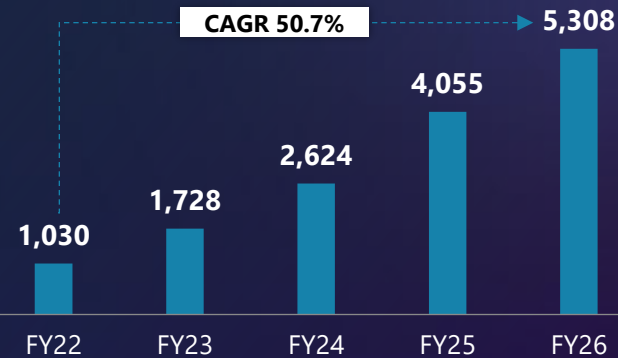
42%

39%

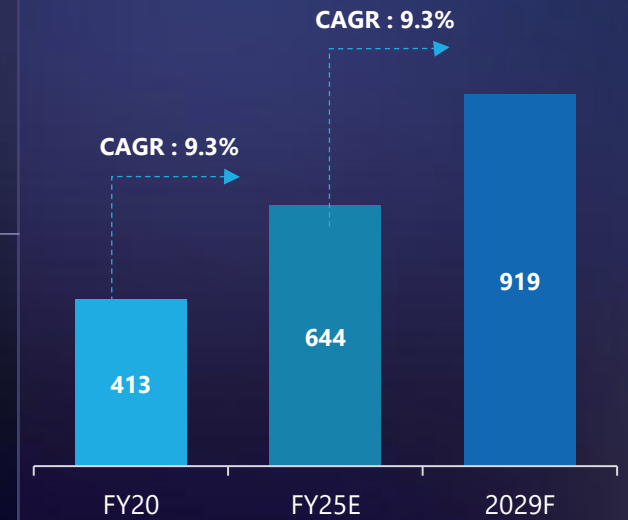
36%

35%

24%



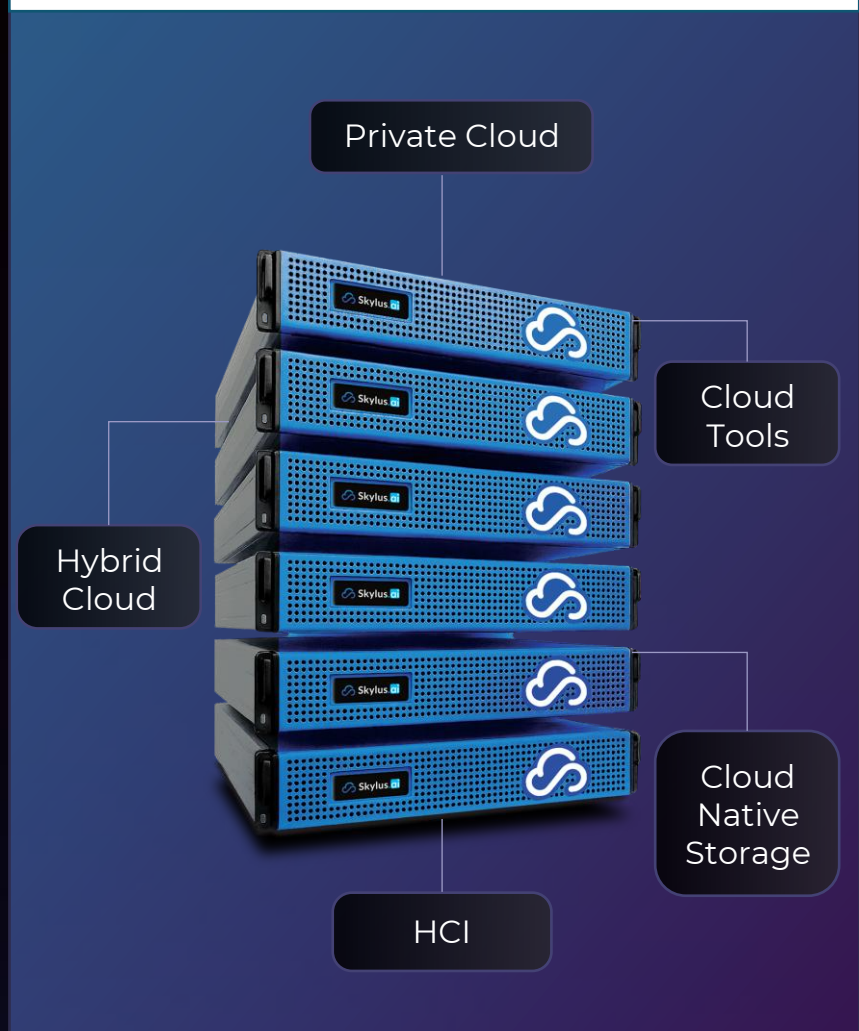
Indian HPC Market (\$Mn)*



PRIVATE CLOUD AND HYPERCONVERGED INFRASTRUCTURE (HCI)

Offers hyperconverged capabilities – i.e. combine Compute, Storage, and Networking

The company's private cloud and HCI offering is built and sold under our Tyrone Skylus brand



Private Cloud & HCI Overview



Cloud-in-a Click



Single Dashboard



Scalable Deployment



Resilient Architecture



Built-in 3 copies of data

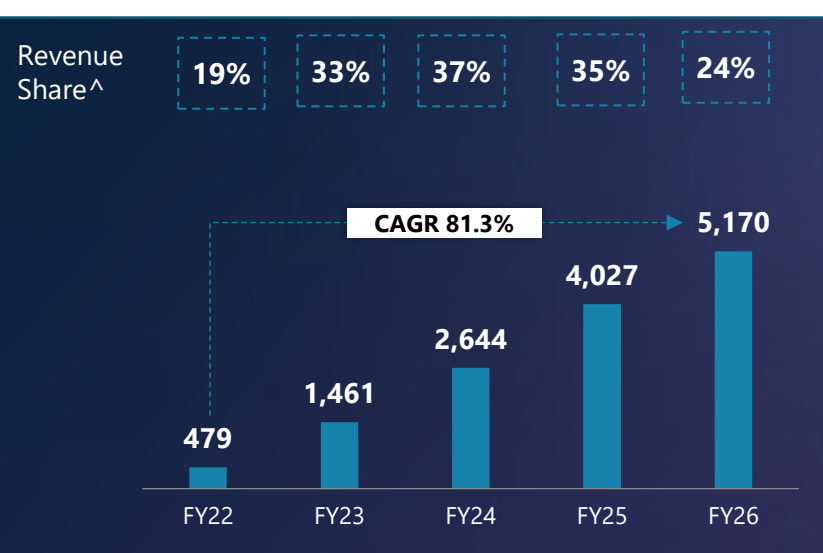


Integrated Disaster Recovery

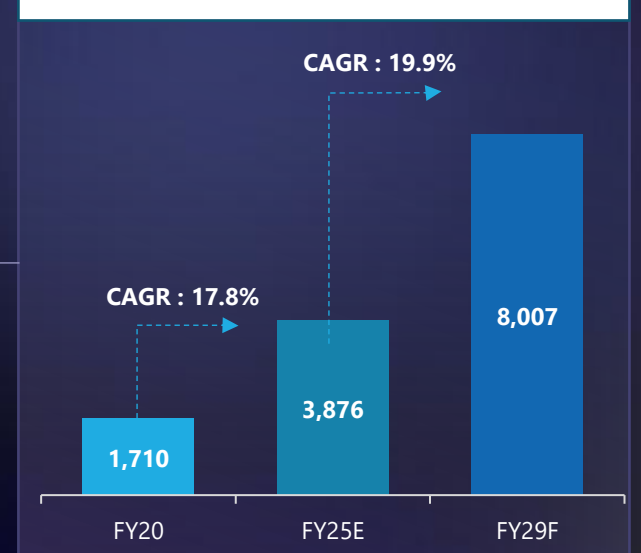


Built in powerful virtualization eradicating the need of traditional virtualization platforms

Segmental Revenue Trend (INR Mn)



Indian Private Cloud & HCI Market (\$Mn)*

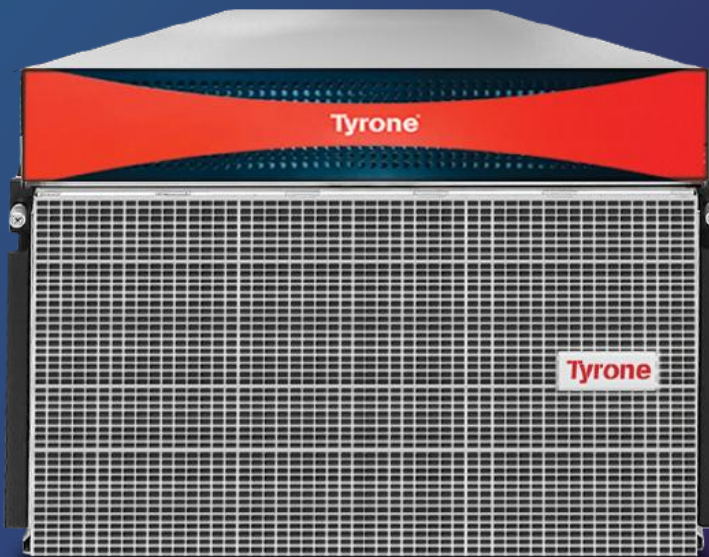


Note: *Source: F&S Report; Note: ^% share of revenue from operation excludes other operating revenue

AI SYSTEMS

Address requirements of Supercomputing systems, ML- DL workloads, LLMs-SLMs and visualization applications

The company's AI Systems are designed to support wide range of applications such as ML/DL, LLM/SLM, Generative AI, CFD/CMD



ML - DL

LLM, SLM

CFD & CMD

Generative AI

AI Systems Overview



Sovereign AI Systems



AI Systems for Training at scale



GPU Accelerated Infrastructure



Powered by latest GPUs & Accelerators



Development & Inference-centric Systems



Built in dynamic GPU allocation



Pre-configured AI/ML frameworks

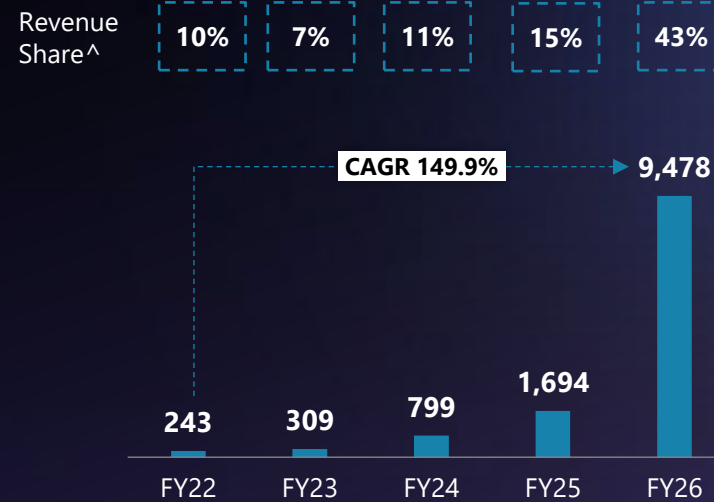


Dense GPU Architecture with Liquid cooling

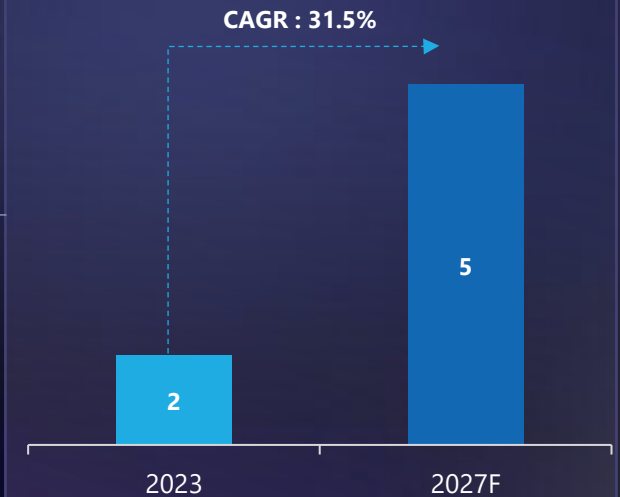


Undertaken installation of over 7000+ accelerator GPU-based AI Systems

Segmental Revenue Trend (INR Mn)



AI Spending in India, US\$ Bn



KEY INVESTMENT HIGHLIGHTS

1



India's leading Indian origin owned and controlled OEM for HCS with integrated design and manufacturing capabilities

4



Long standing relationship with a marquee and diverse customer base

2



Operates in a rapidly evolving and technologically advanced industry with high entry barriers

5



Track record of financial performance and consistent growth

3



Significant product development and innovation through R&D

6



Experienced Board & Senior Management Team

1. INDIA'S LEADING INDIAN ORIGIN OWNED AND CONTROLLED OEM FOR HCS

with integrated design and manufacturing capabilities (1/3)

Full stack of product and solution suite with comprehensive capabilities in designing, developing, implementing and integrating HPC solutions



Pre-compiled application stack

End user utilities

Proprietary middleware solutions

Deep Expertise in System Design & Architecture



Proprietary designs are cloud native



Proprietary designs are capable of catering to the evolving needs of Customers

Providing End-to-End Solutions with Fully Integrated Design & Manufacturing Capabilities, and compliant with Make in India policy



Design

Design proprietary hardware, middleware stack and related software solutions



Manufacture

Manufacturing facility capable of producing x86 architecture & RISC based systems for high-end computing



Deployment

Deploy supercomputing infra covering all layers of compute, storage, interconnect, middleware and algorithms/user applications through a single pane of glass utilities

1. INDIA'S LEADING INDIAN ORIGIN OWNED AND CONTROLLED OEM FOR HCS

with integrated design and manufacturing capabilities (2/3)

End-to-End Designing & Production of Make-in-India Server



In-house Expert Design Team



Advance Technology Integration



Quality Control Measures



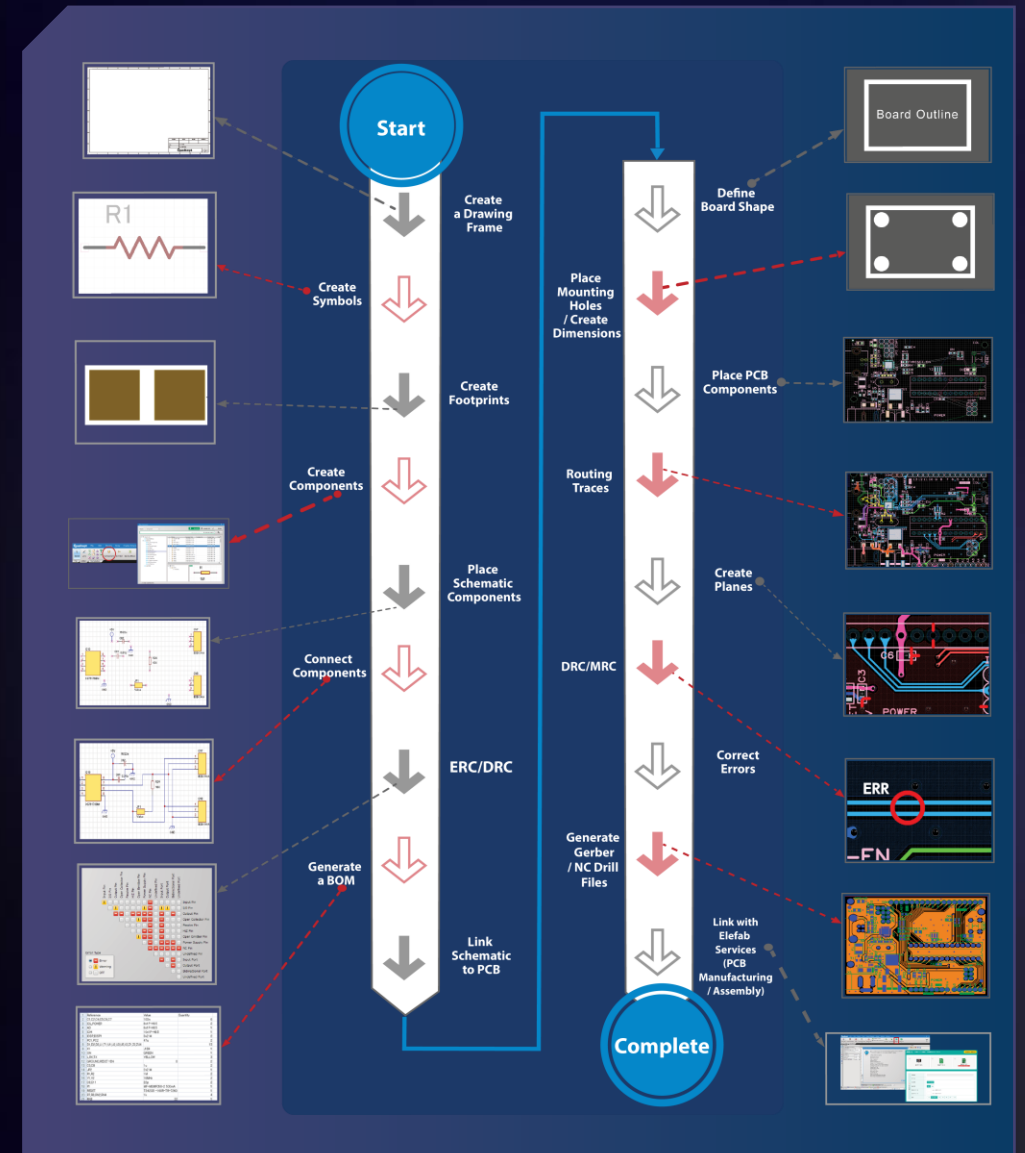
Very Low Failure Rate



Scalable Production Capacity



26 Years of Expertise in the Domain



1. INDIA'S LEADING INDIAN ORIGIN OWNED AND CONTROLLED OEM FOR HCS

with integrated design and manufacturing capabilities (3/3)



2. OPERATES IN A RAPIDLY EVOLVING TECH-FORWARD INDUSTRY WITH HIGH-ENTRY BARRIERS

Experience of installing 600+ HPC systems, 60+ private cloud & HCI, 7000+ accelerator/GPU based AI systems.

Experience in Building AI and HPC Infrastructure of Tomorrow

1	Setting up Sovereign AI, Private Cloud & Centre of Excellences for GOI departments & large corporates with unique end to end stack built with purpose built hardware, middleware & AI software suites	2	Rich experience in building India's journey in space of supercomputing by providing world's some of the fastest supercomputing systems for organizations of national importance over last 25 years	3	High-performance, high-throughput data storage platforms delivering up to 2 TBps performance combining architectural robustness with millions of IOPS, built-in resiliency, and a distinctive 3-tier architecture
----------	---	----------	--	----------	---

Our Capabilities

Continuous R&D		Technical Skillset	
System security – cyber secure firmware	Application suite for Private Cloud & AI	Kernel-Level Design	Hardware Product Designs
IP led innovation in System Manufacturing		Dense Architectures	Mixed-Workload Capabilities
		Fine-Tuned PCB Layouts	Repository of HPC-AI Codes

Industry Entry Barriers

	<p>Rapidity of technological advancement necessitates:</p> <ul style="list-style-type: none"> • Hardware, Middleware & Application-level Innovation • Application Optimization • Track Record of Customer Service • Fine tuning of Architectures 		<p>Modification of designs and changes in implementation requires</p> <ul style="list-style-type: none"> • Deep Expertise in system design & architecture • Expertise in Hardware & middleware • Exposure to large problem sets • Technical skill set & expertise
--	---	--	--

3. SIGNIFICANT PRODUCT DEVELOPMENT AND INNOVATION THROUGH R&D

The company's R&D Facilities has enabled it to increase its product lines across different HCS offerings

HPC / Supercomputing Systems

A suite which assists in simplified cluster development and management.



AI Systems



Kubyts - A curated catalogue of GPUs & CPUs accelerated container applications & images for DL - ML, S/W

Private Cloud and HCI

Sovereign Private cloud solution with hyper-converged capabilities i.e., combining compute, storage, and network.



Tyrone[®]



Skylus.ai - A unified layer for GPU resource management, application orchestration & workload provisioning

HPS Solutions

Tyrone[®] VERTA

Range of Unified Storage Solutions providing flexibility and high performance

ParallelStor

A range of storage system which Provides high-throughput storage



Integrated storage solution that work across AI/ML, HPC, analytics, and hybrid cloud environments.



FMOcean - A data platform to build your complete data pipeline with FMOps and MLOps for your agentic AI

Data Centre Servers



Data Centre Servers.

4. LONG STANDING RELATIONSHIP WITH A MARQUEE AND DIVERSE CUSTOMER BASE

Diverse Customer Base

Higher education and Research



IT & ITES



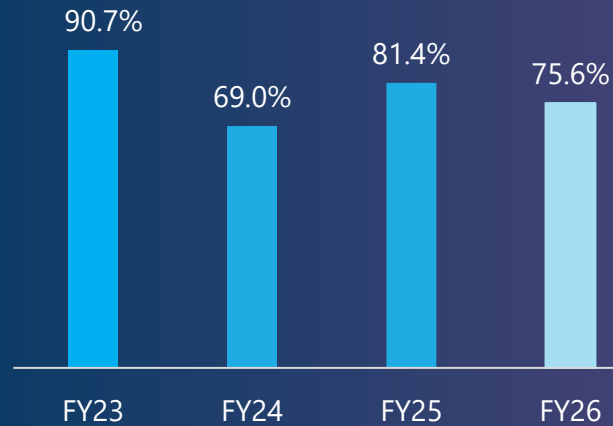
Space & Defence



Others



Revenue from Repeat Customers[^]



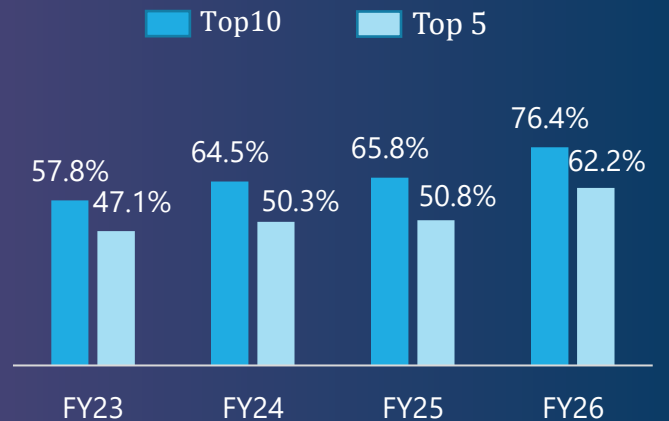
302

Repeat Customers (FY26)
Associated for over **6** years
using Fiscal 2016 as the
base

3.8
Yrs

Average top 10 customer
age (FY26) using Fiscal
2016 as base

Customer Concentration[^]



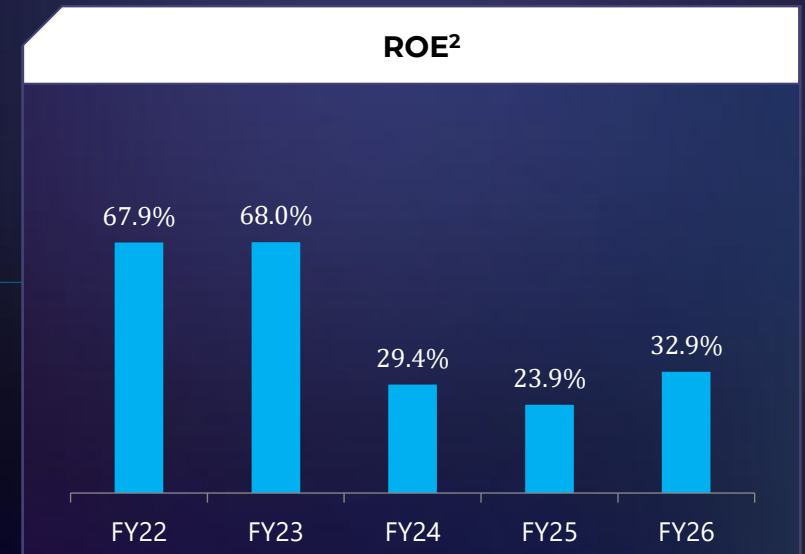
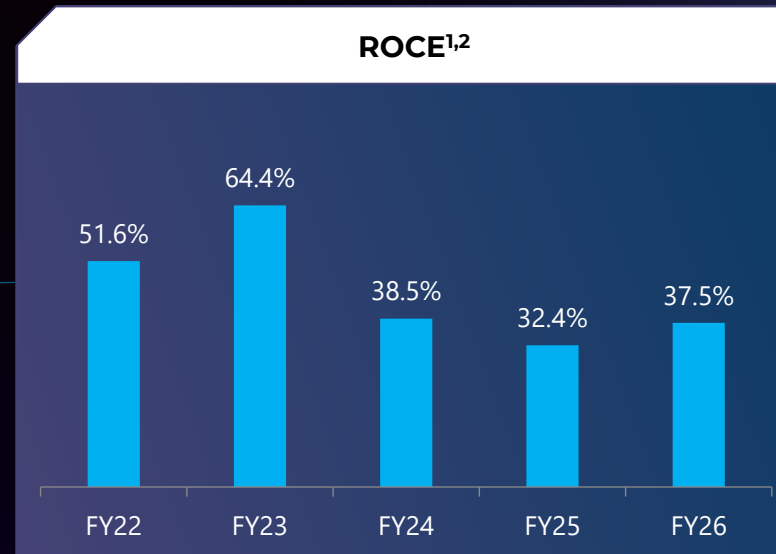
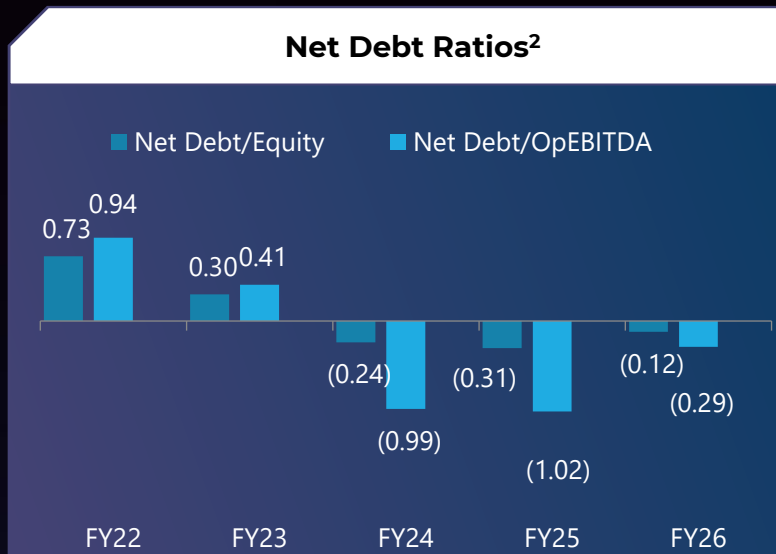
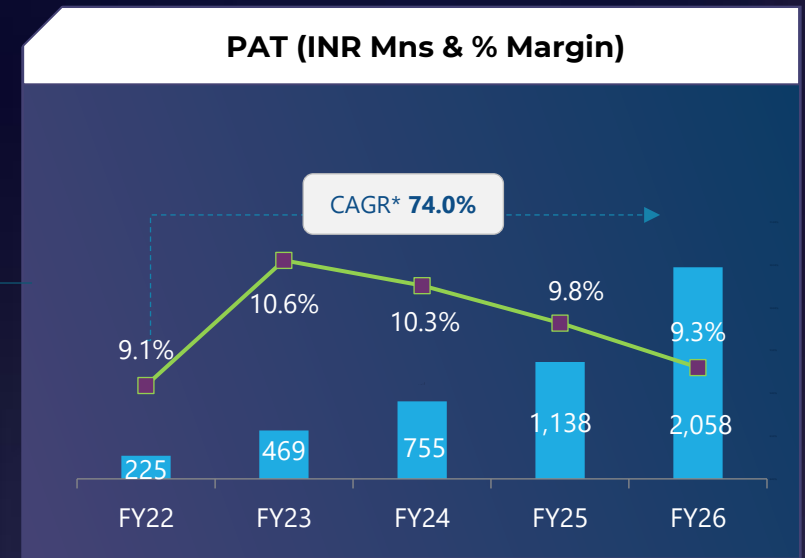
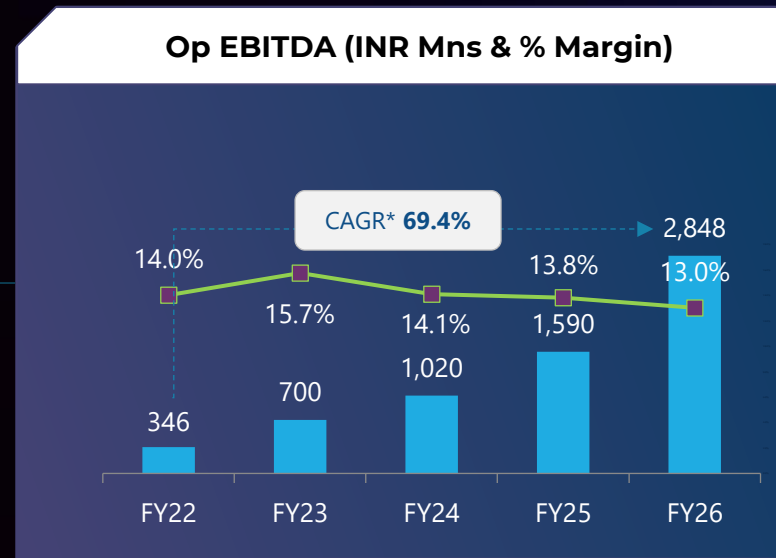
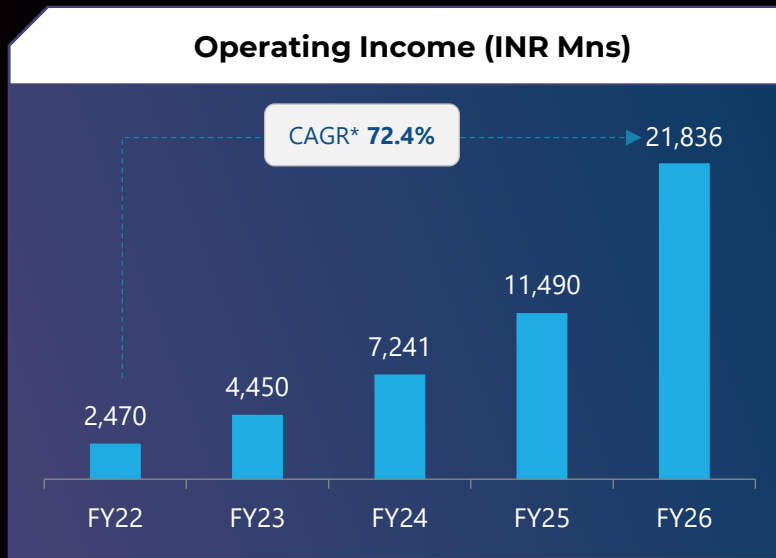
9.08%

Customer
Accretion CAGR*

131

New clients onboarded
across diverse industries in
FY26

5. TRACK RECORD OF FINANCIAL PERFORMANCE AND CONSISTENT GROWTH



Note: 1. Earnings before interest and taxes expenses (EBIT) for the period/year divided by average capital employed; * CAGR is from FY22-FY26

6. EXPERIENCED BOARD AND SENIOR MANAGEMENT TEAM (1/2)

Board of Directors



Sanjay Lodha
Chairman and Managing Director

- Founded Netweb Technologies in 1996
- BA (hons) in economics & PG diploma in business management
- Vice President of MAIT



Navin Lodha
Whole Time Director

- Leads West Zone of company's sales and Marketing Dept
- 25 + years of experience in sales and marketing
- Holds a bachelor's degree in commerce



Vivek Lodha
Whole Time Director

- Leads East Zone of company's sales and Marketing Dept
- 25 + years of experience in sales and marketing
- Holds a bachelor's degree in commerce



Niraj Lodha
Whole Time Director

- Leads South Zone of company's sales and Marketing Dept
- 25 + years of experience in sales and marketing
- Holds a bachelor's degree in commerce



Mrutyunjay Mahapatra
Independent Director

- Has served as Deputy MD at SBI & MD and CEO of Syndicate Bank
- 40+ years of experience in Banking and Finance Sector
- Holds Bachelor's and Master's Degree in Physics



Prof. Jasjeet Singh Bagla
Independent Director

- Presently associated with IISER, Mohali
- 25+ years of experience in Research and Academia
- Holds Bachelor's and Master's Degree in Science, PhD in Physics



Romi Jatta
Independent Director

- Presently, Chief Procurement Officer at Usha India Ltd
- 25+ years of experience
- Holds a Bachelor's degree in Electronics Engineering



Vikas Modi
Independent Director

- Partner in Doogar and Associates, a CA firm Since 2006
- Holds a Bachelor's Degree in commerce, CA with membership from ICAI

6. EXPERIENCED BOARD AND SENIOR MANAGEMENT TEAM (2/2)

Senior Management



Hemant Agarwal
Chief Operating Officer

- 32+ years of experience with the company
- Holds a bachelors' degree in commerce from the University of Calcutta



Hirdey Vikram
Chief Sales and Marketing Officer

- 15+ years of Experience with the company
- Previously associated with HCL Infosystems Limited
- Holds a B.Tech (Information Technology)



Mukesh Golla
Chief Research and Development Officer

- 21+ years of Experience with the company
- Holds a B.Tech (Computer Science and Engineering)



Swastik Chakraborty
VP - Technology

- 20+ years of Experience in the tech industry
- Holds a Master of Science (M.Sc.) degree in Electronic Science from Calcutta University



Mukul Kedia
Chief Strategy Officer

- 15+ years of experience in Corporate strategy, finance and capital markets.
- Holds a bachelors degree in commerce and is a chartered accountant



Ankit Kumar Singhal
Chief Financial Officer

- 15+ years of experience in Accountancy and Finance
- Holds a bachelors degree in commerce and is a chartered accountant



Lohit Chhabra
Company Secretary and Compliance Officer

- 10+ years of experience in secretarial compliance
- Holds a Bachelors degree in commerce and also holds a certificate of membership from the Institute of Company Secretaries of India

GROWTH DRIVERS

Opportunities to realize sustainable growth of the business



Enhanced Capabilities

- State of the art manufacturing facility with latest Surface Mount Technology (SMT)
- Commissioned new state of the art production facility, spanning across 15,000 Sq ft, for manufacturing & testing dense GPU AI systems
- Under our OEM partnership with NVIDIA, we have established a roadmap to design and manufacture AI GPU systems based on the world's most advanced NVIDIA Blackwell platform. This will solidify Netweb's technological leadership in the AI domain
- Launched Intel Emerald Rapids & AMD Turin based 'Make in India' high-end computing servers
- Entered into strategic collaboration with Vertiv to design & deliver advanced Liquid-Cooled AI systems for large scale deployments



Enhanced Opportunities

- Rising investments in Generative AI infra by Govt & Large enterprises, especially to cater to demand generated by indigenous LLMs
- Heavy adoption of Private Cloud across sectors
- Huge demand of high-end compute for booming in-bound data centers across India
- Surging global Gen AI demand has created a strong tailwind, positioning Netweb at the center of one of the largest infrastructure build-out opportunities



Expanding Product Portfolio

- Introduced Skylus.ai, a unified AI orchestration utility, to set up a GPU-based AI infra on the go
- On-prem AI Sovereign cloud for demand of contemporary data & AI workloads
- Container Platforms replacing Virtualization Platforms
- Launched Tyrone Camarero Spark(AI Edge supercomputing system) and Tyrone Camarero GB200, supporting multi-trillion parameter models, expanding our portfolio from AI edge to data center workloads
- Launched Tyrone ParallelStor Velox, a unified data platform purpose-built to eliminate the data bottleneck in HPC/ AI/Private Cloud infrastructure, enabling multi tier storage architecture

Thank You



Chief Financial Officer

Ankit Kumar Singhal

Email: ankit.singhal@netwebindia.com

Investor Relations Advisor

Mudit Nahata

Email: ir@uirtus.in



netwebindia.com



company/netweb-technologies



twitter.com/netwebtech